## BALANCE SHEET <br> Quarter II - 2008

| No. | Assets | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A. | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 394,062,987,013 | 452,044,744,023 |
| I. | Cash \& cash equivalents | 110 |  | 53,772,610,989 | 91,999,977,061 |
| 1. | Cash | 111 | V. 01 | 53,772,610,989 | 91,999,977,061 |
| 2. | Cash equivalents | 112 |  |  |  |
| II. | Short-term financial investments | 120 | V. 02 | 2,230,157,200 | 11,018,000,232 |
| 1. | Short-term investments | 121 |  | 5,400,049,625 | 12,748,641,322 |
| 2. | Provision for devalution of short-term investments | 129 |  | $(3,169,892,425)$ | $(1,730,641,090)$ |
| III. | Short-term receivables | 130 |  | 154,100,086,062 | 119,158,958,766 |
| 1. | Trade accounts receivables | 131 |  | 141,349,896,201 | 110,856,794,914 |
| 2. | Advances to supplier | 132 |  | 8,576,355,361 | 4,683,107,444 |
| 3. | Short-term internal receivables | 133 |  |  |  |
| 4. | Receivables on percentage of construction contract completion | 134 |  |  |  |
| 5. | Other receivables | 135 | V. 03 | 4,659,662,000 | 4,109,503,908 |
| 6. | Provision for short-term bad receivables (*) | 139 |  | $(485,827,500)$ | $(490,447,500)$ |
| IV. | Inventories | 140 |  | 177,460,995,676 | 212,758,340,869 |
| 1. | Inventories | 141 | V. 04 | 177,460,995,676 | 212,758,340,869 |
| 2. | Provision for devaluation of inventories (*) | 149 |  |  |  |
| V. | Other short-term assets | 150 |  | 6,499,137,087 | 17,109,467,095 |
| 1. | Short-term prepaid expenses | 151 |  | 2,231,656,713 | 1,557,798,262 |
| 2. | VAT deductible | 152 |  | 2,249,149,525 | 3,568,483,914 |
| 3. | Tax and accounts receivable from State budget | 154 | V. 05 |  | 10,798,378,638 |
| 4. | Other short-term assets | 158 |  | 2,018,330,849 | 1,184,806,281 |
| B. | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 250,101,032,038 | 150,820,905,918 |
| I. | Long-term receivables | 210 |  |  |  |
| 1. | Long-term receivables from customers | 211 |  |  |  |
| 2. | Capital receivable from subsidiaries | 212 |  |  |  |
| 3. | Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. | Other long-term receivables | 218 | V. 07 |  |  |
| 5. | Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. | Fixed assets | 220 |  | 157,636,323,455 | 130,629,493,058 |
| 1. | Tangible fixed assets | 221 | V. 08 |  |  |
|  | - Historical cost | 222 |  | 132,255,758,584 | 111,427,741,898 |
|  | - Accumulated depreciation (*) | 223 |  | (49,094,739,948) | (41,426,217,576) |
| 2. | Finance leases fixed assets | 224 | V. 09 |  |  |
|  | - Historical cost | 225 |  |  |  |
|  | - Accumulated depreciation (*) | 226 |  |  |  |
| 3. | Intangible fixed assets | 227 | V. 10 |  |  |


|  | - Historical cost | 228 |  | $7,175,087,012$ | $6,477,868,884$ |
| ---: | :--- | ---: | ---: | ---: | ---: |
|  | - Accumulated depreciation (*) | 229 |  | $(69,721,812)$ |  |
| 4. | Construction in progress | 230 | V.11 | $67,369,939,619$ | $54,150,099,852$ |
| III. | Property investment | $\mathbf{2 4 0}$ | V.12 |  |  |
|  | - Historical cost | 241 |  |  |  |
|  | - Accumulated depreciation (*) | 242 |  |  |  |
| IV. | Long-term financial investments | $\mathbf{2 5 0}$ |  | $\mathbf{8 9 , 5 3 8 , 9 5 0 , 0 0 0}$ | $\mathbf{1 9 , 3 4 8 , 0 0 0 , 0 0 0}$ |
| 1. | Investment in subsidiaries | 251 |  |  |  |
| 2. | Investment in associate or joint-venture companies | 252 |  | $9,000,000,000$ | $9,000,000,000$ |
| 3. | Other long-term investments | 258 | V.13 | $80,538,950,000$ | $10,348,000,000$ |
| 4. | Provision for devalution of long-term finance investment $\left.\mathbf{( * )}^{*}\right)$ | 259 |  |  |  |
| V. | Other long-term assets | $\mathbf{2 6 0}$ |  | $\mathbf{2 , 9 2 5 , 7 5 8 , 5 8 3}$ | $\mathbf{8 4 3 , 4 1 2 , 8 6 0}$ |
| 1. | Long-term prepaid expenses | 261 | V.14 | $2,925,758,583$ | $843,412,860$ |
| 2. | Deferred income tax assets | 262 | V.21 |  |  |
| 3. | Others | 268 |  |  |  |
|  |  | $\mathbf{2 7 0}$ |  | $\mathbf{6 4 4 , 1 6 4 , 0 1 9 , 0 5 1}$ | $\mathbf{6 0 2 , 8 6 5 , 6 4 9 , 9 4 1}$ |


| No. | CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 6 | 7 | 8 | 9 | 10 |
| A. | LIABILITIES (300 = 310+330) | 300 |  | 177,907,524,557 | 140,858,311,071 |
| I. | Short-term liabilities | 310 |  | 174,737,046,998 | 137,388,953,915 |
| 1. | Short-term borrowing and debts | 311 | V. 15 | 66,530,499,772 | 2,155,365,000 |
| 2. | Trade accounts payable | 312 |  | 68,097,054,467 | 87,203,105,519 |
| 3. | Advances from customers | 313 |  | 20,659,192,355 | 26,875,418,128 |
| 4. | Taxes and liabilities to State budget | 314 | V. 16 | 5,388,757,696 | 1,689,137,698 |
| 5. | Payable to employees | 315 |  | 9,948,591,500 | 13,283,339,199 |
| 6. | Payable expenses | 316 | V. 17 |  | 2,000,000,000 |
| 7. | Accounts payable-Affiliate | 317 |  |  |  |
| 8. | Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. | Other short-term payables | 319 | V. 18 | 4,112,951,208 | 4,182,588,371 |
| 10. | Provision for short-term liabilities | 320 |  |  |  |
| II. | Long-term liabilities | 330 |  | 3,170,477,559 | 3,469,357,156 |
| 1. | Long-term accounts payable-Trade | 331 |  |  |  |
| 2. | Long-term accounts payable-Affiliate | 332 | V. 19 |  |  |
| 3. | Other long-term payables | 333 |  | 2,424,237,309 | 2,723,116,906 |
| 4. | Long-term borrowing and debts | 334 | V. 20 | 680,218,995 | 680,218,995 |
| 5. | Deferred income tax | 335 | V. 21 |  |  |
| 6. | Provision for unemployment benefit | 336 |  | 66,021,255 | 66,021,255 |
| 7. | Provision for long-term liabilities | 337 |  |  |  |
| B. | OWNER'S EQUITY (400 = 410+430) | 400 |  | 466,256,494,494 | 462,007,338,870 |
| I. | Capital sources and funds | 410 | V. 22 | 465,807,594,351 | 461,316,766,140 |
| 1. | Owner's Investment capital | 411 |  | 137,699,990,000 | 137,699,990,000 |
| 2. | Capital surplus | 412 |  | 229,275,000,000 | 229,275,000,000 |
| 3. | Other capital of owners' equity | 413 |  |  |  |


| 4. | Treasury stock (*) | 414 |  |  |  |
| ---: | :--- | ---: | ---: | ---: | ---: |
| 5. | Assets revaluation difference | 415 |  |  |  |
| 6. | Foreign exchange difference | 416 |  |  |  |
| 7. | Investment and development funds | 417 |  | $33,185,204,411$ | $22,746,518,806$ |
| 8. | Financial reserve fund | 418 |  | $7,557,455,320$ | $5,102,505,632$ |
| 9. | Other fund belong to owner's equity | 419 |  |  |  |
| 10. | Retained after-tax profit | 420 |  | $58,089,944,620$ | $66,492,751,702$ |
| 11. | Capital for construction work | 421 |  |  |  |
| II. | Other resources and funds | $\mathbf{4 3 0}$ |  | $\mathbf{4 4 8 , 9 0 0 , 1 4 3}$ | $\mathbf{6 9 0 , 5 7 2 , 7 3 0}$ |
| 1. | Bonus and welfare funds | 431 |  | $448,900,143$ | $690,572,730$ |
| 2. | Expenditure resources | 432 | V.23 |  |  |
| 3. | Expenditure resources for fixed asset | 433 |  |  |  |
|  | TOTAL RESOURCES (440=300+400) | $\mathbf{4 4 0}$ |  | $\mathbf{6 4 4 , 1 6 4 , 0 1 9 , 0 5 1}$ | $\mathbf{6 0 2 , 8 6 5 , 6 4 9 , 9 4 1}$ |

OFF BALANCE SHEET ITEMS

| No. | ITEMS | Note | Ending Balance | Beginning Balance |
| ---: | :--- | ---: | ---: | ---: |
| 1. | Operating lease assets | 0 | 0 | 0 |
| 2. | Goods held under trust or for for processing |  | 0 | 0 |
| 3. | Goods received on consignment for sale |  | 0 |  |
| 4. | Bad debts written off |  | $11,843,836,198$ | 0 |
| 5. | Foreign currencies |  | $630,700,051$ | $630,700,051$ |
| 6. | Estimates for non business \& project expenditure |  | 0 | 0 |

INCOME STATEMENT
Quarter II - 2008
Unit: VND

| Items | Code | Quarter II |  | Accum. from beginning of year to the end of period |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | This year | Last year | This year | Last year |
| 1. Sales | 01 | 242,967,481,558 | 205,889,904,796 | 448,527,387,814 | 391,519,718,447 |
| Include: export sales |  | 4,612,914,897 | 1,564,709,791 | 7,204,323,306 | 2,606,363,673 |
| 2. Deductions | 02 | 1,378,973,215 | 627,159,292 | 2,123,656,950 | 912,880,213 |
| 3. Net sales and services (10=01-02) | 10 | 241,588,508,343 | 205,262,745,504 | 446,403,730,864 | 390,606,838,234 |
| 4. Cost of goods sold | 11 | 174,570,310,169 | 161,625,954,378 | 327,739,592,153 | 313,626,112,293 |
| 5. Gross profit (20=10-11) | 20 | 67,018,198,174 | 43,636,791,126 | 118,664,138,711 | 76,980,725,941 |
| 6. Financial income | 21 | 2,680,595,470 | 2,477,612,153 | 3,182,099,296 | 3,354,087,215 |
| 7. Financial expenses | 22 | 8,946,738,053 | 2,874,278,382 | 12,855,146,130 | 4,973,978,839 |
| - In which: Interest expense | 23 | 1,079,551,197 | 1,673,866,501 | 1,114,561,197 | 2,990,804,453 |
| 8. Selling expenses | 24 | 23,494,006,697 | 12,098,694,293 | 40,582,886,873 | 23,105,130,544 |
| 9. General \& administrative expenses | 25 | 19,215,032,037 | 13,239,031,123 | 34,549,053,385 | 24,248,371,976 |
| 10. Net operating profit [30=\{20 +(21-22)-(24+25) $\}$ | 30 | 18,043,016,857 | 17,902,399,481 | 33,859,151,619 | 28,007,331,797 |
| 11. Other income | 31 | 22,892,054 | 2,051,356,353 | 341,106,847 | 2,105,581,822 |
| 12. Other expenses | 32 | - | 1,686,106,241 | 14,808,240 | 1,686,106,241 |
| 13. Other profit (40=31-32) | 40 | 22,892,054 | 365,250,112 | 326,298,607 | 419,475,581 |
| 14. Profit before tax (50=30+40) | 50 | 18,065,908,911 | 18,267,649,593 | 34,185,450,226 | 28,426,807,378 |
| 15. Current corporate income tax expenses | 51 | 1,788,374,591 | 83,689,200 | 3,389,020,822 | 83,689,200 |
| 16. Defrred corporate income tax expenses | 52 |  |  |  | - |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 | 16,277,534,320 | 18,183,960,393 | 30,796,429,404 | 28,343,118,178 |
| 18. EPS (VND/share) (**) | 70 |  |  |  |  |

CASH FLOW STATEMENT
Quarter II - 2008
(Direct method)

| Items | Unit:VND |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Code | Note | This year | Last year |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 247,624,994,774 | 191,935,325,840 |
| 2. Cash paid for supplier | 02 |  | (207,034,215,033) | (154,987,614,228) |
| 3. Cash paid for employee | 03 |  | $(13,810,337,652)$ | (21,174,392,393) |
| 4. Cash paid for interest | 04 |  | $(1,079,551,197)$ | $(35,010,000)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(1,600,646,231)$ | 00 |
| 6. Other receivables | 06 |  | 5,981,018,848 | 5,810,203,293 |
| 7. Other payables | 07 |  | $(17,193,949,181)$ | (22,786,775,806) |
| Net cash provided by (used in) operating activities | 20 |  | 12,887,314,328 | $(1,238,263,294)$ |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (28,506,903,270) | (9,686,201,206) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term ass | 22 |  | 00 | 00 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | 00 | 00 |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | 00 | 00 |
| 5. Cash paid for joining capital in other companies | 25 |  | (49,139,328,377) | $(26,528,397,025)$ |
| 6. Withdrawal of capital in other companies | 26 |  | 8,978,535,000 | 4,105,500,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 162,163,000 | 113,079,000 |
| Net cash used in investing activities | 30 |  | $(68,505,533,647)$ | $(31,996,019,231)$ |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 20,000,000 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | 00 | 00 |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 79,298,528,650 | 8,059,016,915 |
| 4. Cash paid to principal debt | 34 |  | $(22,428,019,793)$ | (554,391,000) |
| 5. Cash paid to financial lease debt | 35 |  |  | 00 |
| 6. Dividend, profit paid for owners | 36 |  | (13,769,999,000) | 00 |
| Net cash (used in) provided by financing activities | 40 |  | 43,120,509,857 | 7,504,625,915 |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | $(12,497,709,462)$ | (25,729,656,610) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 66,270,320,451 | 91,999,977,061 |
| Influence of foreign exchange fluctuation | 61 |  |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | VII. 34 | 53,772,610,989 | 66,270,320,451 |

